



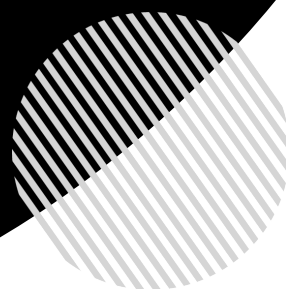
AJ&CO

Tiffany Lucas

Partner
Corporate Advisory



Technical expertise ensures a transaction is done right. But the relationship is what clients remember. I pick up the phone, explain risks in plain terms, and am genuinely invested in client outcomes, not just getting the deal done



With over a decade of corporate and commercial law experience spanning two countries and hundreds of transactions, Tiffany is the kind of lawyer clients return to and refer without hesitation.

Introduction

Tiffany is a corporate and commercial lawyer with deep expertise in M&A, governance, and company secretarial work, built across both Australian and US markets.

Advising on transactions ranging from \$5 million to \$500 million, she works with a deliberately diverse client base – large corporates, SMEs, family groups, high net worth individuals, and not-for-profits – bringing the same rigour and commercial sharpness to every matter, regardless of scale or sector.

Known for her ability to quickly identify what matters in a deal, Tiffany combines technical precision with genuine commercial instinct. She takes a hands-on approach from instruction to completion, providing advice that is clear, direct, and grounded in the realities of what her clients are trying to achieve. Where complexity threatens to slow things down, Tiffany cuts through it, without ever losing sight of the bigger picture.

Expertise

- Mergers and acquisitions
- Shareholders / unitholders agreements and joint ventures
- Corporate transactions
- Corporate restructuring
- Corporations Act advice
- Governance
- Board support and advice
- Private client advisory
- Business and group structuring
- Business and family succession planning
- Family office advisory
- Philanthropic structuring
- Not for profit advisory

Experience

Recent transactions of note include:

- Advising a large automotive dealership group on its \$250m restructure.
- Acting for a large disability support provider (as part of a multi-disciplinary team) on its acquisition of Australia's second largest disability employment provider.
- Advising a large national dairy processing and distribution business on its recent acquisition of a kefir business.
- Acting for a large national automotive dealer group on numerous strategic dealership acquisitions ranging in value from \$10m to \$45m.
- Advising the shareholders of a specialist technology company on the sale of their business to an ASX listed wealth advisory company.
- Advising on the restructure of a large abattoir business in regional Victoria with multiple cross-boarder investors.
- Acting for a private investor on the acquisition of a structural steel company.
- Advising the shareholders of a mortgage brokerage business on the sale of the company to a large, national financial services company.
- Acting for an international private investor on the acquisition of a large national security services provider and a subsequent management buy-in.
- Advising a multinational dairy company on the successful sale of its Australian dairy processing and distribution business.

Qualifications

- Juris Doctor, University of Missouri – Kansas City (2006)
- Masters – Ethics (Bioethics), Monash University (2016)
- Bachelor of Science – Communication and English, Northwest Missouri State University (2003)

Memberships

- Board Chair, Arts Project Australia
- Non-Executive Director, Royal Children's Hospital Foundation
- President, Royal Children's Hospital Auxiliaries
- Australian Institute of Company Directors (GAICD)
- Lyceum Club
- Law Institute of Victoria



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